

## INTEGRATION DATASHEET

# CloudRadial Integration with Gradient MSP

### CLouDRADIAL INTEGRATION CAPABILITIES

CloudRadial currently has a variety of integrations that are dedicated to helping MSPs save time, money, and resources. These integrations enable MSPs to ensure smooth data synchronization, reduce client noise, enhance productivity, streamline workflows, and manage their clients at scale.

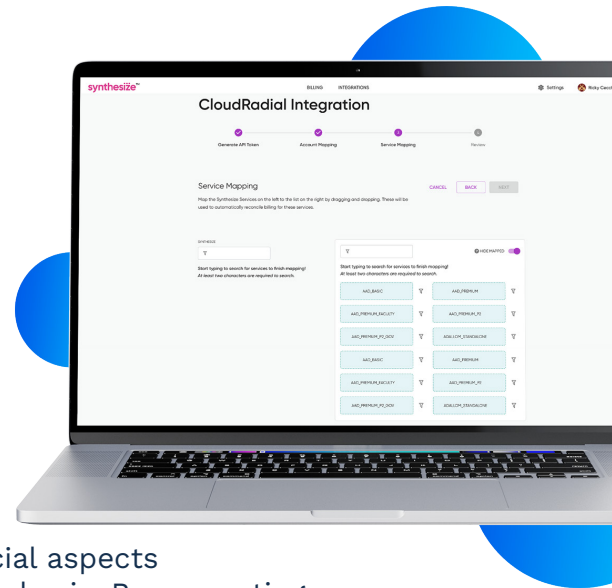
### WHAT IS GRADIENT MSP?

Gradient serves as a comprehensive aggregation tool that streamlines the billing process for MSPs. It efficiently gathers customer billing information from various tools and tracks crucial aspects such as usage, licenses, and agent count on a month-to-month basis. By presenting this data in an easily accessible manner, Gradient enables MSPs to effectively monitor any fluctuations in these counts, allowing them to bill their clients accurately based on their actual usage. Moreover, this information seamlessly syncs with the MSP's Professional Services Automation (PSA) system, providing a reliable and accurate home base for comprehensive record-keeping and client billing management.

### KEY FEATURES

MSP partners struggle to keep M365 license billing in check. By using CloudRadial as that conduit for billing, they get to pass that information along and keep track of one of the most important (and wildly fluctuating) bills that they need to take care of.

- **Saves time:** Coordinating accurate billing between M365 and the PSA is a painful process. Letting CloudRadial feed license data to Gradient for reconciliation can save hours, or even entire days, of tedious work.
- **Improves accuracy:** People make mistakes. Automating the billing reconciliation process helps ensure accuracy and that bills go up and down based on license allocation and usage.
- **Increases client satisfaction:** This integration ensures accurate billing is always maintained, keeping things fair and balanced for all parties involved. MSPs will no longer have to worry about over or under-billed customers, and the customers will feel at ease knowing their bill is correct and consistent.



## HOW DOES THIS INTEGRATION HELP MSPS?

MSPs often encounter significant challenges in effectively managing M365 license billing. By leveraging CloudRadial as a conduit for billing, they can seamlessly transmit crucial and dynamically fluctuating information while maintaining a comprehensive record. With our platform, MSPs can avoid the laborious process of meticulously reviewing and researching each customer's M365 tenant, comparing last month's licenses with the current ones, and manually updating the billing details in the PSA. This significantly saves time and streamlines the process, which empowers MSP to accomplish the same task that used to take days within a matter of minutes, helping to enhance overall operational efficiency.

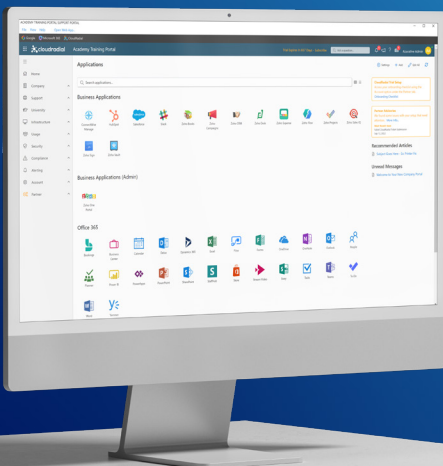
To learn more about this integration, and how it can help you enhance your billing process, **visit our website**.

## PRICING\*

PLAN NAME	ACTIVE CONTRACTS	PRICE (USD)
Billing Pro Plan - Launch	Provides up to 30 accounts with active contracts in their connected PSA	\$199**
Billing Pro Plan - Grow	Provides access from 31 to 150 accounts with active contracts in their connected PSA	\$299**
Billing Pro Plan - Scale	Provides access from 151 to 500 accounts with active contracts in their connected PSA	\$499**
Billing Pro Plan - Custom	Provides access to more than 500 active accounts with active contracts in their PSA	Starts at \$699**

\*Pricing as of July 31, 2023. Subject to change.  
\*\*Add 10 more integrations for an additional \$99/month.

For more information on what's included with each pricing plan, please contact your account manager or email [sales@cloudradial.com](mailto:sales@cloudradial.com).



**CloudRadial is a Client Services Automation (CSA) platform** that provides Managed Service Providers (MSPs) and IT Departments with a comprehensive platform that consolidates all client touchpoints into one single pane of glass.

Working to eliminate client noise through self-service features, powerful automations, seamless integrations and an intuitive client portal, CloudRadial provides optimized service delivery, automated account management, and enhanced client satisfaction, revolutionizing how MSPs and IT Departments manage their clients.